

PERSONAL INFORMATION



PETRIA NICOLAE

 Selimbar, Sibiu county



Gender M| Date of birth 1954| Nationality Romanian

PROFESSIONAL EXPERIENCE

From 1.04.2010 - present

Associate Professor, PhD.

Employer: "Lucian Blaga" Univ., Sibiu, Economic Sciences Fac., 17 Calea Dumbravii, ZIP code, 550324, Sibiu, economice.ulbsibiu.ro

Main responsibilities: *Teaching courses and seminars in undergraduate and graduate studies. Assessment of students and master students in the following subjects; Credit currency, Banking management, Banking risk management, Credit management, Banking products and services, Banking strategies and policies, Banking regulation and supervision, Banking audit. Economic and financial research.*

Sector: education

From 1.05.2012 until 30.04 2016

Vice-dean

Employer: "Lucian Blaga" Univ., Sibiu, Economic Sciences Fac., 17 Calea Dumbravii, ZIP code, 550324, Sibiu, economice.ulbsibiu.ro

Coordination of relations with the business world and scientific research at faculty level. Coordination of students' internship and intercollegiate activities, organization of international scientific conferences.

Member of the University Advisory Board

Sector: education

From 27.03.2020 -present

Director, Vice-Chairman of the Supervisory Board, Chairman of the Audit Committee

Employer: SIF Transilvania SA, Brasov, 2 N. Iorga street, www.siftransilvania.ro/

Main responsibilities: *Ensuring the organization of the functioning of the SC, the supervision of the activities of the Board of Directors, the Nomination and Remuneration Committee, the Audit Committee, the Risk Committee, the development and endorsement of the company's strategy, the approval of company policies. Member of the Remuneration Committee, since March 2020, Chairman of the Audit Committee, member of the Risk Committee.*

Sector: capital markets.

From 1.05.2017 - 27.03.2020

Director, member of the Supervisory Board

Employer: SIF Transilvania SA, Brasov, 2 N. Iorga street, www.siftransilvania.ro/

Main responsibilities: Ensuring the organization of the functioning of the SC, the supervision of the activities of the Board of Directors, the Nomination and Remuneration Committee, the Audit Committee, the Risk Committee, the development and endorsement of the company's strategy, the approval of company policies. Member of the Audit Committee and the Remuneration Committee, since March 2020, Chairman of the Audit Committee, member of the Risk Committee.

Sector: capital markets.

From 3.10.2020 -present

Director, Vice-Chairman, Board of Directors, Chairman of the Audit Committee, member of the Nomination and Remuneration Committee

Employer: Turism Felix S.A. Baile Felix 417500, Baile Felix, Sanmartin commune, Bihor county,

Main responsibilities: establishing the main directions of the company's activity and development; establishing accounting policies and financial control system, as well as approving financial planning; appointing and dismissing directors and setting their remuneration; supervising the work of directors; preparing the annual report, organizing the general meeting of shareholders and implementing its resolutions; coordinating the work of the Audit Committee, drafting, approving and implementing the nomination and remuneration policies.

Sector: Tourism

From 5.10.2020 -present

Administrator, Chairman, Board of Directors, Chairman of the Audit Committee

Employer: Casa Alba Independenta SA

Main responsibilities: setting the main directions of the company's activities and development; establishing the accounting policies and financial control system and approving the financial planning; appointing and dismissing directors and setting their remuneration; supervising the work of the directors; preparing the annual report, organizing the general meeting of shareholders and implementing its resolutions; coordinating the work of the Audit Committee, drafting, approving and implementing the nomination and remuneration policies.

Sector: real estate

From 5.10.2020 -present

Administrator, Chairman, Supervisory Board, Chairman Audit Committee

Employer: Transilvania Leasing si Credit IFN SA, 35 A Eroilor Blvd., mezzanine, Brasov

Main responsibilities: Organizing and coordinating the activity of the Supervisory Board and the Audit Committee, Appointing and revoking the members of the Management Board, appointing and revoking the Chairman of the Management Board, Supervising the activity of the Management Board and the activity of the Company, approving the accounting system and accounting policies, reviewing and approving the activity reports of the Management Board, endorsing the annual financial statements, electing the internal auditor and supervising his activity.

Sector: Financial

From 1.05.2012 to 30.05.2015

Chairman of the Supervisory Board

Employer: Banca Comerciala Carpatica Sibiu, Str.Autogarii, nr.1, Sibiu,
www.carpatica.ro

Main responsibilities: Ensuring the organization of the functioning of the SC, the supervision of the activities of the Board of Directors, the Nomination and Remuneration Committee, the Audit Committee, the Risk Committee, the Strategy and Policy Committee. Drafting and endorsing the Bank's strategy, drafting and approving the Bank's policies. Leading and coordinating the activities of the Supervisory Board, restructuring the bank's activities, preparing the bank for the merger.

Sector: banking, collective of 1000 employees

From 1.05.2010 until 29.04 2012

Member of the Supervisory Board

Employer: Banca Comerciala Carpatica Sibiu, 1 Autogarii street, Sibiu,
www.carpatica.ro

Main responsibilities: Oversight of the activities of the Board of Directors, Chairman of the Nomination and Remuneration Committee, member of the Risk and Audit Committees. **Sector:** banking, 1500 employees

From - 1.05.2004 to 30.04 2010

Branch Manager

Employer: Banca Tiriac, HVB-Tiriac, Unicredit- Tiriac, Sibiu Branch, 24 Calea Dumbravii, Sibiu

Main responsibilities: *Coordinating and organizing the activity of the Sibiu Branch, coordinating the activity of 27 employees, promoting the Bank's image, ensuring the achievement of the branch's budget and profitability targets, representing and engaging the Bank in relations with clients and third parties, within the mandate given by the Bank's management.*

Sector: banking

Main responsibilities : : setting the main directions of the company's activities and development; establishing the accounting policies and financial control system and approving the financial planning; appointing and dismissing directors and setting their remuneration; supervising the work of the directors; preparing the annual report, organizing the general meeting of shareholders and implementing its resolutions; coordinating the work of the Audit Committee, drafting, approving and implementing the nomination and remuneration policies.

Sector: financial

From 10 October 2001 to 30 April 2004

Marketing Director

Employer: Grup Boromir, Moara Cibin SA Sibiu, 70 Alba Iulia highway, Sibiu

Main responsibilities : Coordination and organization of the marketing department at Boromir Ind group level, development and implementation of marketing strategies and policies, building the company and product brand, coordination of advertising and publicity activities. Organizing and coordinating the activity of 50 employees.

Sector: bakery mill

From 15 March 1999 to 10 October 2001

President, CEO

Employer: Banca Comerciala Carpatica Sibiu, 1 Autogarii street, Sibiu, www.carpatica.ro

Main responsibilities : Management and organization of the entire day-to-day activities of the Bank, Management and organization of the General Meeting of Shareholders, Board of Directors, Management Committee and working committees of the Bank. Representation of the Bank in relations with shareholders, employees, NBR, CNVM, third parties. 300 employees

Sector: banking

1 December 1990 to 14 March 1999

Deputy Director Branch

Employer: National Bank of Romania, Sibiu branch, 16 Mitropoliei str.

Main responsibilities : Coordination of the activity of the Banking Analysis, Inspection and Banking Supervision, Treasury and Cashier Services, replacement of the Director, Approval and

the use of bank inspection reports, ensuring liquidity for bank units Sibiu county, coordinating 90 employees.

Sector: banking

From 1 October 1990 to 30 November 1990

Head of Heavy Industry Lending Service

Employer: National Bank of Romania, Sibiu branch, 16 Mitropoliei Street

Main responsibilities: Coordination of the collective of 9 bank inspectors with the tasks of lending to heavy industry enterprises, endorsement and approval of credit documentation, commitment and follow-up of approved loans.

Sector: Banking

From 10 October 1988 to 1 October 1990

Chief Inspector

Employer: National Bank of Romania, Sibiu branch, 16 Mitropoliei street

Main responsibilities: Analysis and supervision of the economic-financial situation of 6 heavy industry enterprises in order to grant loans, issue salaries, make payments. Monitoring the realization of state revenues by controlling the financial activity of the six enterprises. Preparation of reports on the collection of state revenues, release of salary funds in accordance with the achievement of economic and financial indicators, etc.

Sector: Banking

From 1 May 1987 to 10 October 1988

Head of Service

Employer : Intreprinderea de Piese Auto Sibiu, 8 Henri Coanda str., Sibiu

Main responsibilities: Coordination and organization of a team of 19 employees in the line of contracting, launching in production and disposal of the entire range of products manufactured in the company. Drawing up material balances at the national economy level for the products wide springs and coils, car parts and car spare parts, issuing of allocations and reconciliation of contractual disagreements with all the economic centres at the national economy level.

Sector: industry, collective of 7000 employees

From 10 October 1977 to 1 May 1987

Economist

Employer: Intreprinderea de Piese Auto Sibiu, 8 Henri Coanda str., Sibiu

Main responsibilities : Drawing up economic contracts, launching products into production, following up on contracts, drawing up material balances, issuing repartitions.

Sector: industry

EDUCATION AND TRAINING

Period: march 2011- january 2013

Title/Licensing : Post-doctorate in Economics, Diploma no. 114/27 February 2013

Topics: logic and methodology of scientific research, non-linearity of the economic process, macroeconomic adjustment policies, economic hypothesis testing, economic model and reality, national accounts, models of economic rationality, restructuring of the financial banking system under the impact of the financial and economic crisis that started in August 2007.

Name of awarding institution: Romanian Academy, Bucharest

From 1 October 1999 - to 17 April 2004

Title/ Licensing: Doctor of Economics / Diploma series C nr. 0009020/2004

Topics: economics, monetary and financial economics, financial markets, banking market, capital market, insurance market, pension market, crisis economics

Name of awarding institution : University "Lucian Blaga", Sibiu

From 15 September 1973 to 15 June 1977

Title/ Licensing: Economist, Diploma, no. 254106/1977

Bachelor's degree subjects: economics of industry, construction and transport, marketing, finance, accounting

Name of the institution that awarded the title: University of Timisoara Faculty of Economics

Period: 2020, November, online.

Title/ Licensing: Certificate

The topic of the license: "Accounting C9: Financial instruments - useful alternatives for risk management".

Name of awarding institution: CECCAR Bucharest,

Period: 2020, October, online.

Title/ Licensing: Certificate

Topic of the auction: *Taxation C7: Recent tax regulations adopted to support the business environment in response to the current situation*

Name of awarding institution: CECCAR Bucharest

Period: 2020, October, online.

Title/ Licensing: Certificate

The topic of the licensing: "AML/KYC, Sanctions and FATCA&CRS for senior management,

Name of awarding institution: AS Financial Markets

Period: 2020, October, online.

Title/ Licensing: Certificate

Topic of the training: "MiFID II for senior management"

Name of awarding institution: AS Financial Markets

Period: 2020, October, online.

Title/ Licensing: Certificate

The topic of the licensing: "Corporate governance for management positions".

Name of awarding institution: AS Financial Markets

Period: 2019, July, Singapore

Title/ Licensing: Diploma

Strategic Leadership and Innovative Problem Solving, Principles of Strategic Management, Planning, Organizing, Monitoring, Leadership Pyramid, Stakeholders, Corporate Governance.

Name of awarding institution: SIM PROFESSIONAL DEVELOPMENT, SINGAPORE

Period: 2013, October, New York

Title/ Licensing: Diploma

Themes: Strategic management, Leadership and Corporate Governance, A new way of thinking and behaving, the future back approach

Name of awarding institution: Manhattan Institute of Management, New York

Period: 2013, May, Istanbul

Title/ Licensing: Certificate

Topic of licensing: Innovative for growth, Capital Markets and the Changing Regulatory The main financial innovations in financial and capital markets, new regulations

Name of awarding institution: EBRD

Period: 2012, September, Palma de Malorca

Title/ Licensing: Certificate

Topic of the auction: possible solutions for restructuring and reforming the International Monetary System (IMF)

Assessment of the functioning of the SMI, Dysfunctionalities within the SMI, Possible solutions for restructuring and reforming the SMI, Probability of the emergence of an international currency

Name of awarding institution: Illes Balears University, Palma de Mallorca, Spain

Period: November 2012

Title/Licensing: Certificate of Competence

Licensing theme: training and improvement in the use of ID/IFR platforms and ICT technologies in the planning, organization and implementation of the educational process.

Name of awarding institution: "Lucian Blaga" University, Sibiu

Period: March 2012

Title/Licensing: certificate of competence

Licensing subject: quality management in R&I/FR

Name of awarding institution: "Lucian Blaga" University, Sibiu

Period: February 2012

Title/ Licensing: Certificate

Topic of the auction: restructuring the international financial system

Regulation and supervision of financial institutions, regulation of the international monetary system, capital standards. Resolution of credit institutions

Name of awarding institution: Ruskin University, Cambridge, UK

Period: November, 2011

Title/ Licensing: Certificate

Topics: financial crisis, causes, effects and costs of the financial crisis, solutions to prevent and counteract the crisis. Crisis management. **Name of awarding institution: Ruskin**

University, Cambridge, UK

Period: 2009, April, Bucharest

Title/ Licensing: Certificate

Thematic of licensing: Commanders, Managerial Skills, Development of manager and leader skills and competences

Name of awarding institution: Unicredit Bank

Period: December 2007

Title/ Licensing: Certificate of Competence

Licensing topics: Sales force monitoring. Means and tools to increase productivity in sales activity

Name of awarding institution: Customer Focus, Bucharest

Period: August-November 2006

Title/ Licensing: Diploma

Themes of the degree: English language, speaking, writing, communication

Name of awarding institution: PRO LANGUAGE SRL SIBIU

Period: MAY 2006

Title/Licensing: Certificate of Competence

Licensing topics: change management, organizational transformation

Name of awarding institution: TMI Training & Consulting, Denmark

Period: March-April 1994

Title/ Licensing: Certificate

Licensing topics: elements of market economy, profile of private entrepreneurs, conducting feasibility studies

Name of awarding institution: Romanian-German Foundation, Centre for Training and Professional Improvement in the Field of Electrical Engineering, Sibiu

Period: September 1993

Title/ Licensing: assessor, Certificate

Licensing topic: methods of company valuation

Name of awarding institution: National Agency for Privatization and Development of Small and Average Enterprises, Bucharest

Period: March - May 1980

Title/ Licensing: Programmer, Certificate

Licensing topics: electronic computer programming, programming languages, modern software

Name of awarding institution: Central Institute for Management and Informatics, Sibiu centre

PERSONAL SKILLS

Mother tongue(s) Romanian

Other known languages

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Participation in conversation	Oral speech	
English	B2	B2	B2	B2	B2
French	B2	B2	B2	B2	B2
Russian	A1/2	A1/2	A1/2	A1/2	A1

Communication skills

- Verbal, nonverbal communication skills - acquired as trainer, consultant, manager, teacher
- Managerial communication - acquired in management activity from 1987 to present
- Public speaker - acquired in the activity of lecturer and university lecturer, speaker at national and international conferences and seminars,

Organizational/managerial skills

- **Leadership** - leadership and management skills and competences gained in over 33 years of leadership and management in companies, industry, banking, education where I have managed teams of 9-1700 people.
- **Economic and financial management** - skills and abilities acquired in the management activity during more than 33 years and as a result of continuous improvement through courses and studies - skills in organization, planning and monitoring of economic and financial activities, elaboration of economic and financial strategies and policies, marketing plans, business plans, feasibility studies, investment programs, income and expenditure budgets, recovery programs, economic and financial risk management, human resources and organizational performance management. Being responsible for the design and implementation of financial budgets in many of the organizations I managed, I acquired special skills and abilities in the field, complemented by the work done in the department.

Skills acquired at work

- Very good knowledge of the economic and financial environment, national and international banking environment, financial markets;
- Experience in financial projects/activities in national and international context, multinational companies;
- Expertise in corporate and population finance, staff selection and training, financial and banking risk management;
- Competence in analyzing business plans, financial statements and company budgets;
- Competence in the supervision of financial and banking institutions;
- Competence in sales of products and services, industrial and financial banking
- Skills and competences in coordinating large human teams;
- Leadership skills;
- Skills in quality management, accounting, company valuation, organization and management of insolvency processes;

Digital competence

- *good command of Microsoft Office, Word, Excel, Powerpoint, Corel Draw*

Other skills : Negotiation and conflict management skills, mentoring, coaching and leadership skills, mediation skills, skills in drafting reorganization and restructuring plans for companies, skills in valuing companies and in drafting expert accounts.. Expert accountant. Specialist in reorganization and liquidation of companies, Evaluator

Driving licence

B category

Publications	6 books, 45 articles in specialized journals in the country and abroad
Conferences	Participation in 48 scientific conferences in the country and abroad
Citations	265 citations in foreign and domestic specialized journals
Courses	20 advanced training courses at Tiriac, HVB Tiriac, Unicredit Tiiriac and Ascendis, TMI, Ruskin University Cambridge UK, Illes Balears University, Palma de Mallorca, Spain
Affiliations to high-profile public functions	2008-2009 President of Rotary Club, Sibiu 2009 - 2012 President of the Rotary Foundation, Sibiu

ANNEXES

- Copies of diplomas and qualification certificates
- Publications or researches