

PERSONAL INFORMATION Radu-Catalin Petrea

Bucharest (Romania)

Date of birth: 1975

Citizenship: Romanian

EDUCATION AND TRAINING

2011- 2011	Stanford University Palo Alto (USA) Executive Education Program (Stanford Executive Program) - Organizing and Leading Organizations
2011 – 2011	Specialization Trainer Training School, Bucharest
2009 -2009	IFRS Management Course Delloitte Audit SRL, Ro
2004 – 2005	MBA Program- Master in Business Administration Aston University- Birmingham (UK)
1993 - 1998	Bachelor of Economics - Specialization in Commercial and Financial-Banking Relations Roman-American University, Bucharest (Romania)
2004 – 2004	Studies of Organizational Management ESCP - EAP, European School of Management, Paris
1998 – 1998	Risk Management IFX Limited, London
1998 – 1998	Treasury Trading Italo-Romena Bank - Milan (Italy)
1995 – 1995	Exchange rate and money market operations American Express Bank
1994 -1994	Achievement Treasury Certificate Reuters UK

1994-1994

The Bourse Game

Citibank NA & National Bank of Romania

PROFESSIONAL EXPERIENCE

December 2020 - Present

Vice Chairman of the Board of Directors

Techventures Bank (Romania)

Fulfilment of the objectives set by the general meeting of shareholders, of the legal activities as provided for in Law 31/1990 and of the other legal duties related to the mandate contract

October 2020 - Present

Member of the Board of Directors

Fulfilment of the objectives set by the general meeting of shareholders, of the legal activities as provided for in Law 31/1990 and of the other legal duties related to the mandate contract

August 2015 - December 2020

Deputy General Director

COMMERCIAL BANK OF RAILWAY (Romania)

- Implementing the strategies and policies approved by the Supervisory Board/Management Board and ensuring their communication in the areas of responsibility;
 - coordinating, facilitating and reinforcing mission, vision, values, priorities and optimal organizational performance within coordinated structures;
 - linking coordinated structural objectives and strategies to the Bank's overall strategies;
 - ensuring the necessary conditions to achieve the specific objectives of the structures coordinated, cultivating an appropriate work environment and maintaining work discipline;
 - evaluating the activities of the coordinated structures, by analyzing their achievements against the objectives and standards set and taking appropriate measures;
 - ensuring the implementation of recruitment and development plans for the coordinated structures;
 - coordinating the process of developing procedures for identifying, assessing, monitoring, controlling or mitigating and reporting significant risks and taking the necessary steps to identify, assess, monitor, control or mitigate and report these risks in the area of direct coordination;
 - ensuring the responsibilities delegated to the directors of directorates/departments/services/units
- The internal control policies and procedures of the territorial authorities, with regard to the establishment of internal control policies and procedures, are fulfilled in proper way
- ensuring the efficient management of the Bank's assets and liabilities, with the aim of maximizing profit and maintaining an adequate degree of liquidity while complying with regulations and the limits set on the volume and structure of exposures to money and financial market counterparties with which it interacts;

05.ian. 2015 – 29 May 2015

General Manager and Chairman of the Management Committee**OTP LEASING IFN S. A**

Organizing, coordinating and managing the day-to-day activities of the company in accordance with the legislation in force and the decisions of the General Meeting of Shareholders, the Board of Administration of the Steering Committee;

- Monthly reporting to the Chairman of the Board on the performance of the organization;
- Coordinated the acquisition of the leasing company by the local subsidiary of the OTP Group and set up a reorganization project to implement the synergies offered by the OTP Group in the sales area.

08 Jan. 2015 – 27 May 2015

General Manager, Chairman of the Board of Directors**MILLENNIUM BANK ROMANIA S.A. (Romania)**

- Managing and coordinating the activities of the subordinate directorates and other divisions in accordance with the legal provisions, rules and regulations of the company;
- Implementing the decisions of the General Assembly of Shareholders and coordinating the action plan of the measures taken;
- Representation of the company towards you according to the mandate and tasks set by the ROF
- Achieved an efficient post-acquisition transition in direct coordination with the bank's Portuguese management;
- Continued credit expansion, even during the acquisition process to stabilize sales teams and maintain portfolio quality.

07 Nov. 2013 – 30 May 2015

Project Manager in the acquisition project of Millennium Bank Romania**OTP BANK ROMANIA SA, Bucharest (Romania)**

- Coordination of the merger project in accordance with AGM decisions;
- Obtaining merger approvals from the Competition Council and the NBR;
- Ongoing evaluation of integration costs between the two organisations and implementation in terms of efficiency and effectiveness of decisions.

01 March 2013 – 06 Nov. 2014 **Deputy General Manager of the Financial Markets Division and Member of the Board of Directors****OTP BANK ROMANIA SA , Bucharest (Romania)**

- Coordination of the division's activity regarding the implementation of the decisions of the Supervisory Board and the Management Board of OTP Bank Romania;
- Chairman of the Business Development Committee, a standing committee of the Bank responsible for identifying new business opportunities and increasing financial efficiency;
- Coordination of the activities of the Treasury and Cash Operations Coordination Directorate of the Financial Markets Division;
- Member of ALCO, Rise Committee and Product Steering and Pricing Policy Committee.

01 Nov. 2012 – 28 Feb. 2013

Executive Director of the Financial Markets Division
OTP BANK ROMANIA SA, Bucharest (Romania)

- Coordination of activities in relation to the management of the Treasury and Capital Markets Directorates;
- Responsible for the implementation of strategies, in line with the decisions developed by the Asset and Liability Management Committee (ALCO), MB and SB regarding the bank's profitability and liquidity;
- Member of ALCO, Rise Committee and Product Stewardship and Pricing Policy Committee;
- Reports directly to the head of the organization (CEO)

Jun. 2010 - Sep. 2011

Deputy Executive Director of Treasury and Capital Markets Department
OTP BANK ROMANIA SA, Bucharest (Romania)

- Coordination of activities in relation to the management of the Treasury and Capital Markets Directorates;
- Responsible for the implementation of strategies, in line with the decisions developed by the Asset and Liability Management Committee (ALCO), MB and SB regarding the bank's profitability and liquidity;
- Member of ALCO, Rise Committee and Product Stewardship and Pricing Policy Committee;
- Reports directly to the Head of Finance and Planning Division (CFO)

01 Sep. 2008 – 31 Aug. 2012

Deputy Executive Director of Finance & Planning Division OTP
BANK ROMANIA SA, Bucharest (Romania)

- Coordination of activities in relation to the management of the Treasury and Capital Markets Directorates;
- Responsible for the implementation of strategies, in accordance with the decisions made by the Management Committee
- Assets and Liabilities (ALCO), MB and SB in terms of the bank's profitability and liquidity;
- Member of ALCO, Rise Committee and Product Steering and Pricing Policy Committee;
- Reporting directly to the Head of Finance and Planning Division (CFO)

21 May 2007 – 31 Aug. 2008

Executive Director of Treasury and Capital Markets Department
OTP BANK ROMANIA SA, Bucharest (Romania)

- Responsible for the implementation of strategies, in line with the decisions developed by the Asset and Liability Management Committee (ALCO), MB and SB regarding the bank's profitability and liquidity;
- Member of ALCO, Rise Committee and Product Steering and Pricing Policy Committee;
- Reports directly to the Head of Finance and Planning Division (CFO)

Main achievements within OTP Bank Romania:

- Restructuring of the Treasury Department, creating separate departments for Sales, FX, Fixed Income & MM, Middle Office and Product Development Support;

- Improving the bank's funding by extending all external financing lines from an average of 8 months in 2006 to 5 to 7 years in 2008;
- Improving bank profitability and liquidity by more than 50% since 2007

2005-2007

Financial Markets Director**GLOBAL CONSULTING GROUP SRL, Bucharest (Romania)**

Planning and coordinating activities in line with the management of current operations within the FX trading department;

- Responsible for harmonizing market analysis at international level and proposing relevant trading recommendations;

Responsible for analyzing risk scenarios and implementing currency and monetary hedging strategies;

Overseeing the company's investment policy;

Main achievements:

- Analyze and develop a set of procedures related to financial investment activities;
- Establishing and maintaining an excellent set of contacts with most companies in the local and international financial industry;
- Development of a set of tools to support managerial decision making and tracking of performance indicators;
- Creating a business management philosophy focused on excellence

1999-2002

Dealer in charge FX Desk- Foreign Exchange, Treasury Department**BANCA TURCO-ROMANA SA, Bucharest (Romania)**

- Coordination of the activity of the Foreign Exchange Department and the development of foreign exchange risk management strategies,
- Development and implementation of derivative products for bank clients;
- Increase in the Treasury Department's revenues by 60% in 2000 compared to 1999 for foreign exchange and fixed income trading activities.

1995-1999

Arbitrator, Treasury Department**BANCA COMERCIALA ROMANA SA , Bucharest (Romania)**

- Responsible for trading on behalf and account of the bank in FX transactions with currencies up to USO 5 million via Reuters Dealing and Telerate platforms;
- Achieved budget target of USO 150,000 annually from proprietary FX transactions;
- Developed system of indicators for technical analysis;
- Improved the operational functionalities of the trading and settlement systems to increase the speed of reporting and efficient monitoring of open positions;
- Manages the bank's foreign exchange position in accordance with the NBR's internal regulations and rules;
- Maintaining discretionary exchange rate positions;
- Expansion and development of the information system between back- and front-office to improve the real-time information flow

1993- 1995

Junior Dealer, Treasury Department**BANKCOOP S.A., Bucharest (Romania)**

- Responsible for foreign exchange and international money market transactions through the Telex platform.
- Executed the collection of buy and sell orders from non-bank clients and performed the procedures for participation in the foreign exchange auction organized daily by the NBR.

- Deepening of basic banking knowledge through professional training in various departments of the bank;

PERSONAL SKILLS

Mother tongue(s)	Romanian				
Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
French	B2	B2	B2	B2	B2
Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user Common European Framework of Reference for Languages					
Digitally competences	Microsoft Office: Word, Excel, Power Point, Outlook / Windows xp/7/8/10 / Reuters Dealing 2000-3, EBS / Social Networks				
Communication and interpersonal skills	Good communication skills. Ability to listen and observe. Able to work with a multidisciplinary team.				
Management and leading skills	Ability to think quickly, act decisively and make good decisions under pressure; Initiative taker, self-starter with a high capacity for self-organization and a high sense of responsibility; Ability to discern between priorities and effectively and simultaneously tackle multiple projects; Ambitious and enthusiastic in facing new challenges. Excellent administrative skills Ability to understand and follow standard procedures				
Networks and affiliations	Affiliations: 2011 - Member of the Stanford Business School Alumni Association, USA 2006 - 2008 Member of the Financial Professionals Association, USA 2006 - 2007 Member of Market Technicians Association, MTA, USA 2006 - 2008 AFP/Association for Financial Professionals USA 2005 - Member of the Alumni Association of Aston Business School, UK 2003 - 2006 Member of the Chartered Management Institute, UK 2003 - Member of the MBA Association 2002 - 2005 Member of FMA, Financial Market Association - USA; 1995 - Member of the Association of Financial Markets in Romania, an affiliated association of ACI -Association Cambiste International, an international organization with over 26,000 members.				
Driving licence	Driving licence: A Driving licence: B				